## **Financial Strategies**

Name	Best contact number and time to reach you
Preferred email	Company Name
Address, City and Zip Code	Occupation/Title
I'm interested in the f	ollowing Strategies/Planning Tools:
Tax Advantaged Retirement Planning	Guaranteed Lifetime Income
Tax Bracket Planning	IRA, 401K, 403B Payout Strategies
Tax-Favored Retirement Savings	Inflation and Income Planning
Not Outliving Income	Tax Free Retirement Income
Life Insurance Review/ Needs	Alternatives for Long Term Care
Business Planning	
Executive Bonus	Owner Only Retirement Programs
Business Continuation/ Succession	Buy/Sell Agreement Funding
Key Employee Insurance	Business Protection/ Asset Protection
Business Valuation	Non-Qualified Retirement Plans
Deferred Compensation	Selective Employee Profit Sharing
Shifting Business Assets to Your Personal Balanc	e Sheet on a Tax Favored Basis+
Estate/ Wealth Planning	
Methods of Charitable Giving	Legacy & Estate Planning
Special Needs Planning	Wealth Replacement Vehicles

\_ Minimizing Estate Taxes

Life Insurance Trust

Are you aware that your business may be able to help satisfy many of these personal planning priorities?

Financial Strategies Form



2139 N.W. MILITARY HWY, SUITE 100 • SAN ANTONIO, TX 78213 OFFICE: 210-679-1530 • CELL: 210-213-5899 • FAX: 210-519-2875 Chris.kelm@kelmgroup.com • kelmfinancialservices.com

Copyright © 2019 Chris T. Kelm CFP®, Christopher Todd Publishing • All Rights Reserved

50

\* Tax Free Distribution or Income are based on the use of partial surrenders and zero or low-cost loans and policy structured within the MEC guidelines with the policy remaining in force! Kelm Financial Services Inc. does not provide legal advice nor tax calculations, preparation or advice. Consult with a licensed professional in that field for additional information.